

BUSINESS DEVELOPER UK - LONDON

Trois Prime

Following the opening of its offices in Tunis, Montreal, Madrid, Mexico City, New York City and Zürich, Trois Prime continues its international development!

We are looking for the future **Business Developer of our UK branch** who wishes to take up the challenge of the international market in a start up context.

Based in London and supervised by the business director located in France, the business developer will be in charge of the setting up of the UK branch including recruitment and management of the team.

TROIS PRIME is a digital agency specialized in healthcare. For the last 15 years, we conceive, develop et deploy digital experiences for healthcare professionals, patients and pharmaceutical industry actors.

› RESPONSABILITIES:

#BUSINESS DEVELOPMENT:

- Participation in the setting up of the Country structure
- Identification of opportunities and new clients
- Commercial prospecting and development of the client portefeuille
- Set up meetings with decision makers of companies in order to present and pitch Trois Prime's services to them
- Participation of medical events...

#TEAM MANAGEMENT:

- Recruitment
- Training and management of project managers

#PROJECT MANAGEMENT:

- Building proposals related to medical and marketing needs
- Coordination of resources from our internal production team
- Manage the complete delivery of projects through their entire lifecycle

You will be accompanied by the business director and in permanent exchange with the business developers of other branches.

› YOU HAVE:

- A strong sense of entrepreneurship and challenge
- An acute desire to participate in the development of the group
- An experience working within an advertising agency and/or a pharmaceutical company
- An experience in an English-speaking country (ideally UK)
- An interest in digital and new technologies
- Commercial and communication skills

› **LOCATION:** London (UK)

› **START:** ASAP

› **REF :** 200217_CM_UK

› YOU ARE:

- Bilingual English/French : MANDATORY
- Able to work autonomously, hard worker and detail-oriented
- Motivated & ambitious
- Versatile
- Creative & curious

› YOU LIKE:

- Challenge !
- Getting out of your comfort zone
- Start-up atmosphere
- Peaky Blinders, Rolling stones and fish & chips